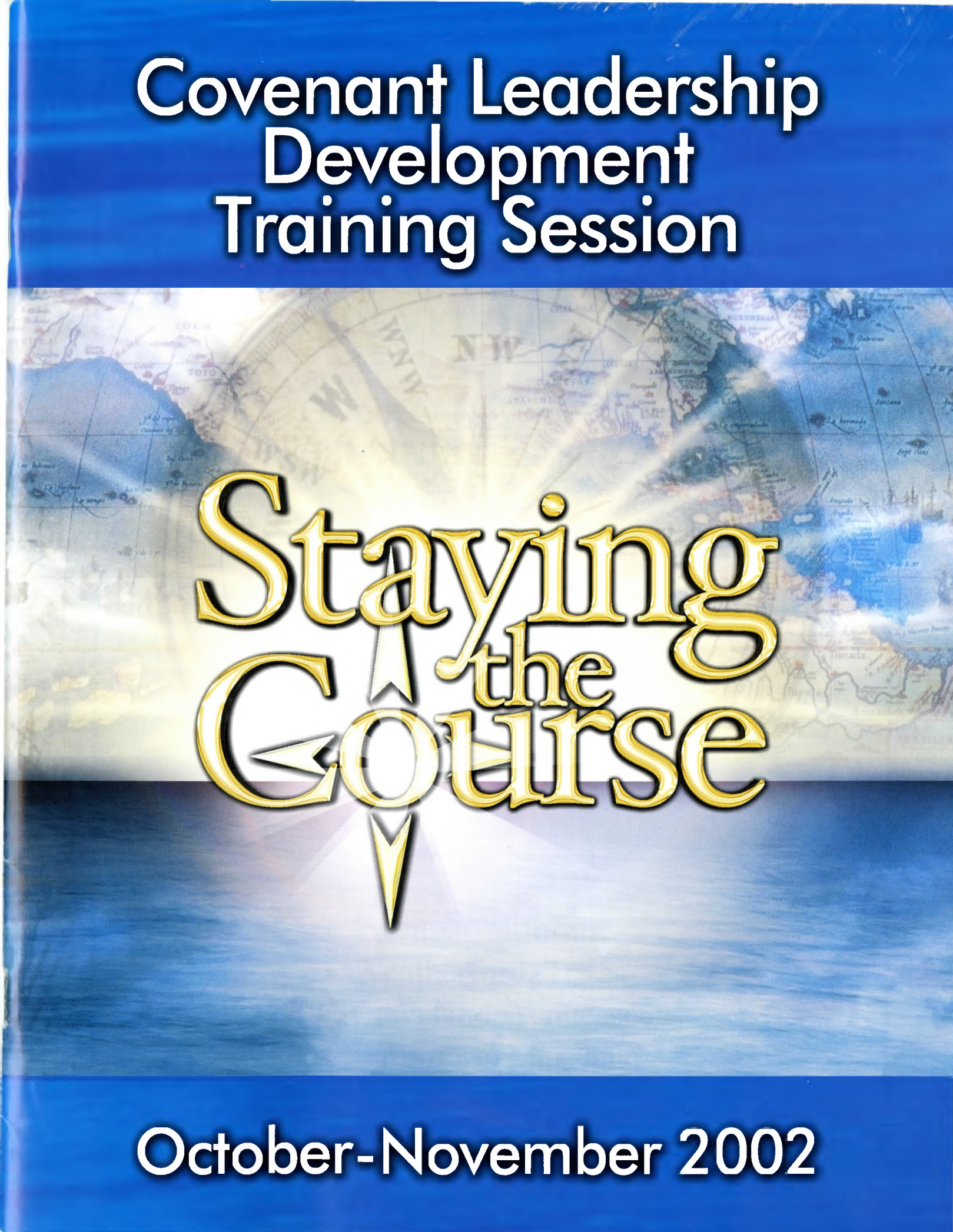


Covenant Leadership Development Training Session



Staying the Course

October-November 2002

Church of God

**COVENANT LEADERSHIP
DEVELOPMENT**

October / November 2002
TRAINING SESSIONS

Staying the Course

- Fresno, California
- Weatherford, Texas
- Cleveland, Tennessee
- Baltimore, Maryland

Church of God

COVENANT LEADERSHIP DEVELOPMENT TRAINING SESSIONS

October/November 2002

Staying the Course

Dates and Locations:

Date	City	Location
October 21-22	Fresno, California	Life Cathedral COG
October 24-25	Weatherford, Texas	Texas Campground
October 28-29	Cleveland, Tennessee	North Cleveland COG (SO's Sessions, Seminary)
November 4-5	Baltimore, Maryland	Heritage COG (Severn, MD)

Registration:

Registration and training materials are provided complimentary by the International Executive Committee.

PROGRAM

DAY ONE

STATE OVERSEERS ONLY (Sessions 1-4)

9:00 a.m. – 10:15 a.m.	SESSION 1 <i>Staying the Course</i> —Lamar Vest
10:15 a.m. – 10:45 a.m.	BREAK
10:45 a.m. – 12:00 noon	SESSION 2 <i>Phase Two: Coaching</i> —Conrad Lowe
12:00 noon	LUNCH

2:00 p.m. – 3:15 p.m.

SESSION 3

Phase Two: Coaching—Conrad Lowe

3:15 p.m. – 3:45 p.m.

BREAK

3:45 p.m. – 5:00 p.m.

SESSION 4

Phase Two: Coaching—Conrad Lowe

DINNER

GENERAL SESSION: ALL ATTENDEES—PASTORS AND STATE LEADERS

7:00 p.m. – 8:30 p.m.

SESSION 1

*Funding Ministry—Crown Ministries
Chuck Bentley and Conrad Lowe*

DAY TWO

GENERAL SESSIONS: ALL ATTENDEES—PASTORS AND STATE LEADERS

9:00 a.m. – 10:00 a.m.

SESSION 2

Fulfilling Our Mission and Vision—R. Lamar Vest

10:00 a.m. – 10:15 a.m.

BREAK

10:15 a.m. – 12:00 noon

SESSION 3

Discipleship: The Diamond Life—Kevin Myers

12:00 noon

LUNCH

2:00 p.m. – 3:15 p.m.

SESSION 4

Hangin' Tough and Aimin' High—Paul L. Walker

3:15 p.m. – 3:45 p.m.

BREAK

3:45 p.m. – 5:00 p.m.

SESSION 5

Preaching That Counts—Paul L. Walker

ADJOURNMENT

Special Covenant Leadership Guest
R. Lamar Vest

Dr. Lamar Vest began his ministry in South Carolina as a pastor and evangelist. From the early days of his ministry, Dr. Vest has been recognized for his leadership skills and abilities and has subsequently been elected and appointed to a succession of leadership roles in the Church of God over the last three decades.

Dr. Vest is currently leading the Church of God as General Overseer for the second time. He was first elected to the post in 1990 and re-elected two years later. In 2000, his fellow ministerial colleagues again elected him to the denomination's highest post. In addition, Dr. Vest serves as chairman of the Board of Trustees for the American Bible Society.

Some of Dr. Vest's previous ministerial roles have included president of Lee University, assistant director and international director of the Youth and Christian Education Department and Director of Media Ministries. He also served for eight years on the Executive Committee as Assistant General Overseer.

Over the last two years, Dr. Vest's unwavering commitment to a shift in the leadership paradigm of the Church of God, has "charted the course" for the future of the Church of God. The establishment of "Covenant Ministry Teams" have made a remarkable impact on the Church, from the local pastor to the Executive Committee. From 2002-2004, a "staying the course" vision and focus will keep this commitment on track and will be sure to affect the denomination for generations to come.

STAYING THE COURSE

R. Lamar Vest, General Overseer

1 Corinthians 3:11, "For no other foundation can anyone lay than that which is laid, which is Jesus Christ."

INTRODUCTION: A Review of "Charting the Course"

1. The right _____ with God
2. Encouraging _____
3. Moving from a _____ institution to a _____ based _____
4. Transformation from a _____ cultured church to a _____ church
5. Establishing a _____ foundation for leadership

I. DEVELOPING A NEW GENERATION OF LEADERS

- A. The Church of God – At a Cross-Road in History
- B. A Theological Definition of Leadership
- C. Leadership As a Narrative Journey

II. THE COMPULSION OF MISSION AND VISION

A. Defining Mission and Vision

B. Our Vision and the Kingdom of God

C. Getting a Firm Grasp of the Obvious

D. Shifts in Ministry

1. From involvement/observation to _____
2. From training to _____
3. From individual learning to _____ learning
4. From programmatic to _____ - _____ ministry
5. From top-down to _____
6. From control to _____
7. From managing to _____
8. From growing churches to growing _____
9. From hierarchical (paternalistic) to _____
10. From scarcity to _____
11. From volunteers to _____
12. From acquiring skills to an emphasis on the _____,
character and _____ of leadership

III. ESTABLISHING A SENSE OF URGENCY

- A. The Vision of the End
- B. The Discipline of Execution
- C. The Global Local Imperative

"The greatest danger for most of us is not that our aim is too high and we miss it, but that it is too low and we reach it."—Michelangelo

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NOTES

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Special Covenant Leadership Guest
Conrad Lowe

Dr. Conrad Lowe has served as Pastor of North Parkersburg Baptist Church. While leading that congregation, the attendance grew from 75 to 1,850. After 23 years, Dr. Lowe became Executive Minister for the American Baptist Churches of the West. The Region's 220 churches moved from 10% of the churches growing to 70% growing within 3.5 years.

Currently Conrad works with John Maxwell as President of Denominational Partnerships and Advanced Leadership Coaching. Today he works with over 8,500 churches in a partnership for growing healthy churches.

Conrad and his wife, Sherry, have 3 daughters and 3 grandchildren and live in Atlanta, GA. It is his life's mission to help pastors and leaders to develop growing, healthy churches and organizations that transform neighborhoods and communities.

You can contact Dr. Lowe at conradlowe@aol.com or (704)759-3555 or write to him at 15304 McComb Manor Ct., Charlotte, NC 28277.

ANNUAL STEWARDSHIP PLAN

NEW YEAR APPEAL (Jan.-Feb.)

Preaching Series followed by signed commitment.

Ex. God's Guarantee

***Result- Increased number of tithers and income spike through May.**

RENEWAL APPEAL (Sept.-Oct.)

Direct mail campaign.

Ex. Virgil Hensley's annual campaign.

***Result- Return Spring level of giving after "summer slump."**

WEEKLY APPEAL (Precedes weekly offering)

Scriptures, examples, testimonies, etc.

***Result- "Line upon line, precept upon precept" lifelong commitment.**

RENEWAL APPEAL

(Sept.-Oct.)

“How To Reach Your Church’s Financial Goals This Year”

by Virgil Hensley

**Hensley Publishing
6116 East 32nd St.
Tulsa, OK 74135
(800)288-8520**

For over 30 years, this group has been publishing direct mail campaigns for churches. It is the most effective letter campaign material in America. They offer entire packages including sermons, Sunday School lessons, bulletin inserts, direct mail letters, tithing pamphlets, letter head paper, envelopes, lapel stickers, and commitment cards. You can also order individual components.

The heart of the campaign is the 4 campaign letters. The least expensive campaign is as follows: (1) Call (800)288-8520 and order the latest manual for “How To Reach Your Church’s Financial Goals This Year.” (2) After you receive the manual, purchase the “copyright release” for \$24.99. (3) Read and revise the four letters to suit your church’s needs and culture and sign your name. (4) Send one letter per week to every member and attender starting the first Sunday in September and each week for 4 weeks.

***Note:** Prepare the congregation on the last two Sundays of August that “they will be receiving a special letter from you each week in Sept. as a reminder of some very important matters.” During the month, you need not mention the letters because this is an “indirect campaign.” This is simply a quiet reminder of our commitment to Biblical stewardship. It is not a second month of stewardship preaching and teaching. You might reference the stewardship sermons for your Jan.-Feb. “New Year Appeal.”

SAMPLE LETTER

(Copied from "Giving for God's Work...a Sure Sign of Your Love"
Letter #1 "HEROIC DECISIONS")

Dear Friend,

Here is a true story I thought you would want to hear... a little girl was near death from a disease from which her younger brother had miraculously recovered two years before. Her only chance to live was a blood transfusion from someone who had previously conquered the sickness.

The doctor explained this situation to her five-year-old brother and asked if he would be willing to give his blood to save his sister. The little fellow hesitated for a moment, took a deep breath and drew himself up. "Yes, sir, I'll do it if it will save my sister."

As the transfusion progressed, he could see the life return to the fading figure of the little girl. Her brother could see it too. Then, with trembling lips, the little brother said something that startled the doctor:

"How long before I die?"

The doctor then realized the reason for the boy's earlier hesitation. The little guy thought if giving his blood would save his sister's life, it would also mean losing his.

Beautiful story, isn't it? It reminds me of the blood spilled for me on Calvary. I owe my life to Him. There is no way I can repay him but I can show my gratitude.

One way of showing your gratitude is your tithes and offerings. The accomplishment of God's work is a result of your gifts. Yes, it takes money. Someone said, "If we could do God's work without money, the world would be full of saints."

This Sunday, I'm asking you to demonstrate your love for Jesus through your giving. I'll look forward to seeing you in church.

God bless you,

GOD'S GUARANTEE

Realizing God's promise in Mal. 3:10, "Bring the whole tithe into the storehouse that there may be food in my house. Test me in this, says the Lord, and see if I will not throw open the windows of heaven and pour out so much blessing that you will not have room enough for it,"(NIV), I accept God's guarantee with the following conditions:

My promises:

1-I will tithe my income (gross) for the next 90 days to this church (local storehouse).

2-I will pray and trust God for His blessings in my life daily to be multiplied so that I will recognize them.

3-I will inform my pastor in writing or verbally as God blesses me and/or my family.

4-I will give through check or envelope in order to insure an accurate record of my giving over the 90 period.

God's guarantee:

1- "...I will throw open the windows of heaven and pour out so much blessing that you will not have room enough for it."

2- If God does not bless you in a way that you recognize in the next 90 days, your giving during that 90 days will be cheerfully refunded to you.

Name _____

Address _____

Phone _____ Date _____

E-mail address _____

Member? Yes _____ No _____

Regular attender? Yes _____ No _____

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Special Covenant Leadership Guest
Chuck Bentley

Chuck Bentley was born and raised in Texas and received a B.A. in business administration from Baylor University. His prior experience includes seven years in Christian ministry and fourteen years in business.

Before joining Crown Ministries, he was the founder and President of OfficeExchange.Com, an internet startup that in 1999 Reuters named one of the 60 best seed stage companies in the world. The company did not survive the technology crash of 2000; however, Chuck considers the experience a blessing God used for his personal revival.

Christ deeply impacted Chuck's life through participation in a Crown Bible study. He joined staff as City Director for Dallas and Fort Worth, Texas and was later promoted to an Area Director overseeing all Crown churches in Texas. In August 2002 Chuck was selected as Vice President of the U.S. Field Staff.

Chuck and his wife Ann have been married 23 years and have 4 boys and one daughter-in-law, Hank and Lindsay (living Midland, Texas), Todd 17, John Christian 4 and Luke 2. The family relocated to Gainesville, Georgia in September of 2002.

Covenant Leadership Development Conference

“FUNDING MINISTRY”

Chuck Bentley
V.P. US Field, Crown Financial Ministries

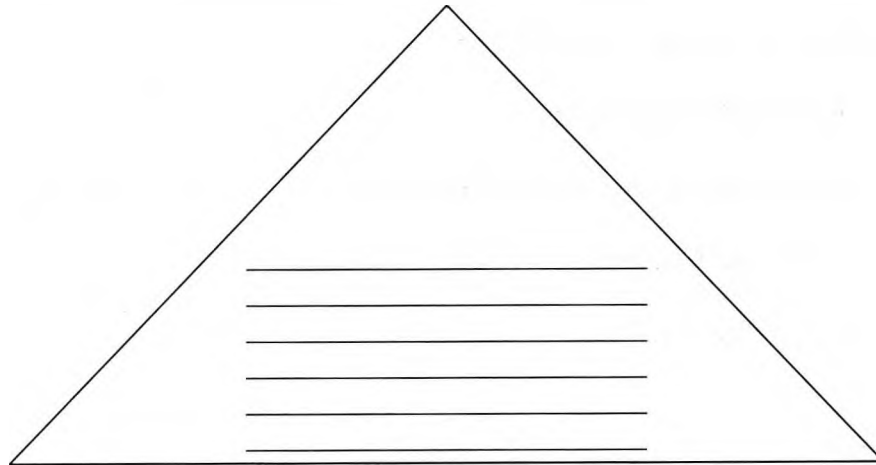
- I. The Great Commission has 4 “alls”.

All _____
All _____
All _____
All _____

- II. God’s Way of Funding Ministry is to Raise _____.

God’s People are more likely to give when they are _____
and _____.

- III. Reasons People do not Give More:



From Ron Blue, *Generous Living*

- III. Crown Financial Ministries Mission Statement

- IV. Crown’s Vision Statement

V. Current Financial Trends

Personal Savings _____

Household Debt _____

Gambling _____

Bankruptcies _____

Funding the Work of Christ _____

VI. Spiritual Implications of Financial Bondage

Luke 16:11

Matthew 6:24

VII. God's Word contains _____ verses relating to money, possessions and material goods.

VIII. Crown offers the Church 4 Key Tools:

1. 8 Week Video Series
2. 12 Week Small Group Bible Study
3. Budget Counselor Training
4. Live Seminars

IX. Next Steps

1. Pray
2. Use Video Series on Church Wide basis
3. Identify Key Lay Leaders
4. Have Key Lay Leaders participate in the small group study
5. Consider training budget counselors for one-on-one needs.
6. Counsel pre-marriage couples on finances.

X. Ideas to Bring Awareness

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Special Covenant Leadership Guest
Kevin A. Myers

Kevin Myers has been senior pastor of the visionary Crossroads Community Church in Lawrenceville, Georgia. A native of Grand Rapids, Michigan, “Pastor Kevin” was Associate Pastor of the Kentwood Community Church in Kentwood, Michigan prior to coming to Crossroads in 1987, where he has been ever since.

Ordained in the Wesleyan Church, Pastor Myers attended Bethany Bible College, Indiana Wesleyan University and Calvin Theological Seminary.

Crossroads Community Church is a vibrant church in Lawrenceville, growing steadily since it was planted in 1987 in a local movie theater. The church purchased its own property in 1993 and soon afterward, an explosion of growth began. Crossroads now occupies an 85-acre campus and has grown into a prominent force in the community, serving over 2,000 people in its weekend services.

The Diamond Journey of Faith
(The PATTERN God Uses to Grow A Leader)

Question

When you are doing all you can to realize 'the dream' – and it's dying; what is God doing?

I. Joseph's PATTERN (Genesis 37-50)
4 Basic Arena's through which God grows a leader

Start, **Win** _____

Next, **Win** _____

Next, **Win** _____

Next, **Win** _____

II. A New **PATTERN** (Romans 12:1-2)

*"Therefore, I urge you brothers, in view of God's mercy, to offer your bodies as living sacrifices, holy and pleasing to God – this is your spiritual act of worship. Do not conform any longer to the **PATTERN** of this world, but be transformed by the renewing of your mind. Then you will be able to test and approve what God's will is – his good, pleasing and perfect will."*

A. Rules of the Baseball Pattern

- ◆ The bases stay the same but the league of play changes (always 4 bases...always tougher leagues)
- ◆ You S_____ only when you cross home plate
- ◆ You cannot score at home plate until you have covered ____, ____ & ____ Bases
- ◆ If you miss a base you are called 'OUT'.
- ◆ Baseball is full of strike outs and fresh starts
- ◆ What do they call it when you run to the wrong base? _____
- ◆ There is a pattern: The ORDER of the Bases Matters!

B. The New **PATTERN** (& the ORDER of the BASES Matters)

Home Plate (start/finish) C_____ (Purpose & Power Plate/win dependence)
Love God

Seek & stay on God's agenda "...apart from me you can do nothing..."
John 5:15

1st Base
Love Yourself C_____ (Personal base)

The first change the power of God is designed to make is not around you, it is within you.
James 4:1-10

2nd Base
Love Others C_____ (People base)

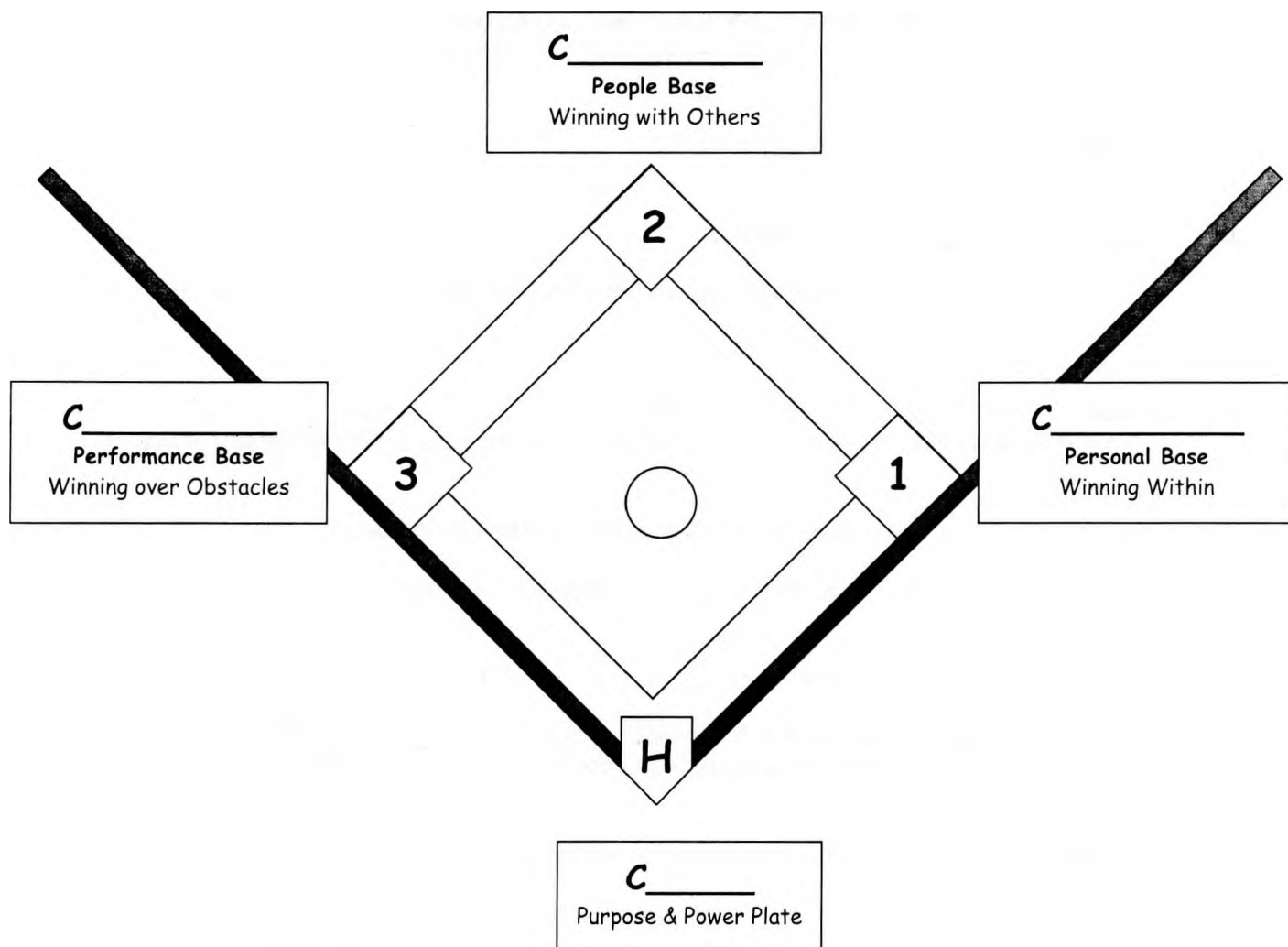
...a servant's heart
Matthew 20:20-28

3rd Base
Love what you do C_____ (Performance base)

"...you entrusted...I have gained (results)..."
Matthew 25:14-30

Home Plate (finish/start) Home Plate to score 'On Purpose' with His Power (Acts 1:8)
Love Others to God

The Diamond Journey of Faith



The PATTERN of the World: F_____

Moving from Self-Reliance to Spirit Reliance (His PATTERN) makes us candidates for his F_____!

We NEVER have to C_____ to fulfill God's Call/Purpose

Q: Which way do you *reflexively* run the bases?

Q: Which way will you *purpose* to run the bases of life?

The PATTERN God Uses to Grow A Leader (The Diamond Journey of Faith)

Home Plate – Calling (purpose & power plate)

1. _____ Leadership

“While they were worshipping and fasting the Holy Spirit said...” Acts 13:2-4

2. Getting on God's A _____ Agenda

"Paul, a servant to Christ Jesus, CALLED to be an apostle and set apart for the gospel of God --"
Romans 1:1

U _____ Call upon his life (Voice: Holy Spirit through the Bible)

U _____ Call upon his life (Voice: Spirit to spirit leadings)

God always grants his P _____ for his P _____

An On-Purpose church is an extension of an _____
(the alternative is Off Purpose)

Example: Daniel Days to “remain in the vine” as a lifestyle of dependence

1st Base – Character (the personal base)

Baseline = T _____

Something is always brewing b _____ the surface?

Personal Leadership begins with what's “Brewing Beneath”? (James 4:1-10)

2nd Base – Community (the people base)

Baseline = T _____

People Leadership (Matthew 20:20-28)

1. Lording = _____ people

2. Leading = _____ people

3rd Base – Competence (the performance base)

Baseline = T _____

Performance Leadership (Luke 16:1-15)

1. Do R _____ matter to God?

2. Is God S _____?

Home Plate – Connect S _____ (on earth) to S _____ (eternal)

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Special Covenant Leadership Guest
Paul L. Walker

Dr. Paul L. Walker presently serves as the chancellor of the Division of Education. In this role he coordinates the educational ministries of the Church of God and its more than 120 schools, colleges, universities, and seminaries in 159 countries around the world.

He also serves as senior pastor emeritus for Mount Paran Church of God in Atlanta, Georgia. He pastored this congregation for 37 years, emphasizing discipleship and service. The church experienced unprecedented growth that soon required establishing satellite churches to accommodate the congregation, ultimately functioning as one church in four locations, leading a membership of over 12,000 people. In 1996, he was elected as the general overseer of the Church of God and fulfilled that role until 2000.

Since the beginning of his ministry 52 years ago, Dr. Walker has exemplified Christian service and leadership. His dedication to the ministry of discipleship development has distinguished him as an exceptional pastor and leader worldwide. Today he continues to respond to his heartfelt desire to assist in equipping ministers and laity to fulfill the call of God on their lives.

Session Four

Hangin' Tough and Aimin' High

It has been said that one of the most perplexing problems of a pastor is to find a unified role in the midst of multiple tasks.

As pastors, “Do we have one job or many jobs? Are we administrators or shepherds? Are we counselors or pastors? Are we evangelists or worship leaders?” And the beat goes on!

One glance at this complex function makes us understand why we often have to combat the plaque of parochial schizophrenia.

As a result we frequently ask the question, “Can I, as a pastor, be the medical doctor, psychiatrist, counselor, therapist, administrator, and building contractor all in one package?”

So, “What do we do with the fact we are called by God and are constantly reminded by all the literature to strive toward being an *ideal* pastoral person relating to *ideal* people, and building a developing church that will *ideally* change the world?”

Sounds great! Unfortunately, it is kind of like working out for better health and a trim physique – “no pain, no gain!”

As we know, there are no shortcuts. As Vince Lombardi once put it, “When the going gets tough, the tough get going.”

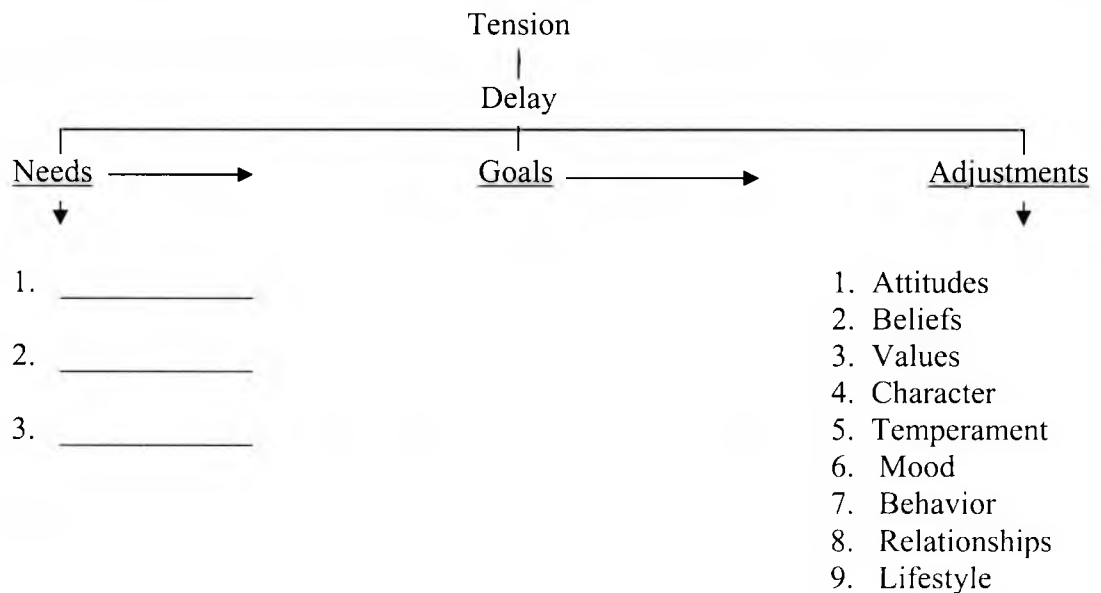
To state it another way, successful pastoring in the development of healthy churches requires “hangin’ tough” and “aimin’ high.”

I. The pastoral ministry involves a paradoxical tension.

- A. Job 1:21
- B. Job 13:15
- C. Job 19:26
- D. Job 42:9, 10
- E. Psalm 23:4
- F. 2 Corinthians 4:8-10; 16-18

II. Tension is confronted by understanding the parameters of “hangin’ tough.”

A. All behavior is need motivated.



B. The adjustment process is thought driven.

1. The power of perception

- a. Proverbs 23:7
- b. Matthew 12:34
- c. 1 Corinthians 10:12
- d. Galatians 6:3
- e. Ephesians 3:1-14

2. The programmed mind

a. The negative mind-set

- 1) Romans 1:28 _____
- 1) Romans 8:7 _____
- 2) Ephesians 4:17 _____
- 3) Colossians 2:18 _____
- 4) Titus 1:15 _____

b. The positive mind-set

- 1) Romans 8:6 _____
- 2) Romans 12:2 _____
- 3) 1 Corinthians 2:16 _____
- 4) Ephesians 4:23 _____
- 5) 2 Timothy 1:7 _____

III. Tension is controlled by “aimin’ high.”

A. Develop an empowered model of church ministry.

B. Bond with the congregation to fulfill a mutual vision.

C. Emphasize discipleship development.

D. Train and release lay ministry.

E. Think generationally.

F. Balance spirit and form in meaningful worship services.

G. Preach to the intellect.

The Chosen Vessel

The Master was searching for a vessel to use;
On the shelf there were many—which one would He choose?
“Take me,” cried the gold one, “I’m shiny and bright,
I’m of great value and I do things just right.
My beauty and luster will outshine the rest
And for someone like You, Master, gold would be the best!”

The Master passed on with no word at all;
He looked at a silver urn, narrow and tall;
“I’ll serve You, dear Master, I’ll pour out Your wine,
I’ll be at Your table whenever You dine,
My lines are so graceful, my carvings so true,
And my silver will always compliment You.”

Unheeding, the Master passed on to the brass,
It was wide-mouthed and shallow and polished like glass.
“Here! Here!” cried the vessel, “I know I will do!
Place me on Your table for all men to view.”
“Look at me,” cried the goblet of crystal so clear,
“My transparency shows my contents so dear.

Though fragile am I, I will serve You with pride,
And I’m sure I’ll be happy in Your house to abide.”
The Master came next to a vessel of wood,
Polished and carved, it solidly stood.
“You may use me, dear Master,” the wooden bowl said,
“But I’d rather You used me for fruit, not for bread!”

Then the Master looked down and saw a vessel of clay.
Empty and broken it helplessly lay.
No hope had the vessel that the Master might choose,
To cleanse and make whole, to fill and to use,
“Ah! This is the vessel I’ve been hoping to find,
I will mend and use it and make it all Mine.

I need not the vessel with pride of itself;
Nor the one who is narrow to sit on the shelf;
Nor the one who is big-mouthed, shallow and loud;
Nor the one who displays his contents so proud;
Not the one who thinks he can do all things just right;
But this plain earthy vessel, filled with My power and might.”

Then gently He lifted the vessel of clay,
Mended and cleansed it and filled it that day.
He spoke to it kindly, “There’s a work you must do,
Just pour out to others as I pour into you.”

-Anonymous

Session Five

Preaching That Counts

In the preface to the book, *Preaching the Word Today*, Homer Rhea, editor, quotes the master of preachers, Charles Spurgeon, as follows:

We want again Luthers, Calvins, Bunyans, Whitefields, men fit to mark eras, whose names breathe terror in our foemen's ears. We have dire need of such. Whence will they come to us? They are the gifts of Jesus Christ to the Church, and will come in due time. He has power to give us back again a golden age of preachers, a time as fertile of great divines and mighty ministers as was the Puritan age, and when the good old truth is once more preached by men whose lips are touched as with a live coal from off the altar, this shall be the instrument in the hand of the Spirit for bringing about a great and thorough revival of religion in the land.

I do not look for any other means of converting men beyond the simple preaching of the gospel and the opening of men's ears to hear it. The moment the Church of God shall despise the pulpit, God will despise her. It has been through the ministry that the Lord has always been pleased to revive and bless His Churches.¹

In this regard, "How can preaching reach these heights in a high tech era where the average adult watches television well over 20 hours per week and viewing video tapes has changed the reading habits of most Americans?"

¹ Homer Rhea, ed., *Preaching the Word Today*, Contributors F. J. May, Raymond Culpepper, and Mark Williams, (Pathway Press 2002), pp. 11, 12.

In answer, it is necessary to take a new look at the communication method called preaching, if we are to gain the “ear” of this generation.

While contemporary methods, styles, and technical props provide resources to illuminate the message and impact the hearer, yet Pentecostal preaching is the proclamation of the gospel as anointed by the Holy Spirit.

As R. Albert Mohler, Jr., states, “It is the Spirit who illuminates.” In his words:

The preacher stands before the congregation as the external minister of the Word, but the Holy Spirit works as the internal minister of that same Word. A theology of preaching must take the role of the Spirit into full view, for without an understanding of the work of the Spirit, the task of preaching is robbed of its balance and power.

The neglect of the work of the Spirit is one evidence of the decline of biblical trinitarianism in our midst. Charles H. Spurgeon warned, “You might as well expect to raise the dead by whispering in their ears, as hope to save souls by preaching to them, if it were not for the agency of the Holy Spirit.”

The Spirit performs His work of inspiration, indwelling, regeneration, and sanctification as the inner minister of the Word; it is the Spirit’s ministry of illumination that allows the Word of the Lord to break forth.²

In a word, we are to deliver the “good news” of salvation and the empowered life through the infilling of the Holy Spirit in a manner that truly communicates.

In turn, communication is effective self-expression. As such, preaching as self-expression includes the proclamation of sermons that live.

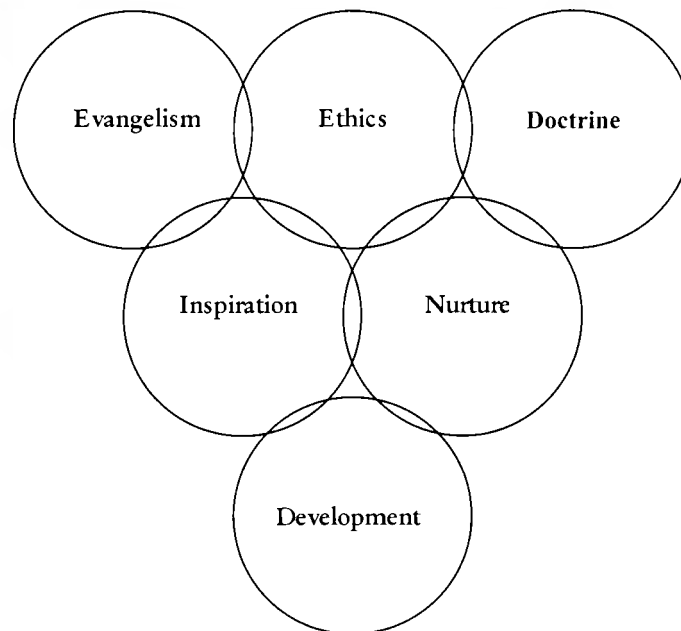
² R. Albert Mohler, Jr. *Contemporary Preaching*, (Broadman Press, 1992), p. 18.

I. The Proclamation

- A. Proclamation is defined as _____
1. _____
 2. _____
 3. _____
- B. Proclamation exists for _____
- C. The aim of proclamation is _____
- D. The test of proclamation is _____

II. The Preparation

- A. Range of Christian _____
- B. Actualization of Christian _____
- C. Spiritual needs _____
- D. Areas of _____
- E. Appeal to _____
- F. Problems of _____ and _____
- G. Categories to be considered



III. The Plan

- A. Decide on a _____
- B. Develop the _____
- C. Delineate the _____
- D. Define the _____
- E. Determine the _____
- F. Detail the _____
- G. Deliver from the _____

IV. The Presentation

A. Style

- 1. _____
- 2. _____
- 3. _____
- 4. _____
- 5. _____
- 6. _____

B. Tone

- 1. _____
- 2. _____
- 3. _____
- 4. _____

C. Content

- 1. _____
- 2. _____
- 3. _____

D. Delivery

1. _____
2. _____
3. _____

E. Integrity (Trust Builders)

1. They keep promises—whether to clients, colleagues or children. You can rely on them to do what they say they would do.
2. They tell the truth—even when it may be painful or when it may be to their disadvantage.
3. They are quick to apologize when they do something wrong they sincerely regret doing wrong to others.
4. They are good listeners—they listen at least as much as they talk.
5. They generously praise people—they are constantly looking for what others do right and commenting on it.
6. They willingly cooperate with their colleagues—they are most interested in achieving good results than in who will get the credit.
7. They strive to understand how others feel – they are sensitive and sympathetic to others’ feelings
8. They look out for other people’s interests as well as their own.
9. They are fair in their dealings with everyone.
10. They clarify their intentions so others will understand their actions.
11. They seek input on issues from the people who will be affected by their decisions or actions.
12. They are genuinely interested in other people. (“*Others Will Trust You If You Follow This Guide*,” 1991, April 29, Working Smart, p. 4)

NOTES

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

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